

Pavan Sadashiv Patil

“An enthusiastic and high energy driven committed professional with **3 years** of experience in **Pump and Pump Parts**, looking to contribute skills and experience in **Mechanical Engineering.**”

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Experience Summary

- **B.E. (Mechanical)** professional with an experience of **3 years** in Pump parts manufacturing
- Competent in managing operations involving resource planning, in-process inspection, team building, and co-ordination with internal departments
- Presented excellence in planning, executing, managing and spearheading manufacturing operations
- Experienced in identifying improvement areas & implementing measures, reducing rejection, realizing operational efficiencies, controlling costs as well as reducing the cycle time
- Successfully served various customers such as KSB SE & CO Germany, KSB Group India, KBL Group, DAB pumps Italy, Gould Pumps Korea, SPX Flow Technology Poland, SPX India, Hydrotec Germany, Atlas copco india ltd., Wilo Pumps India, Shakti Pumps India in Pumps sector
- Highly ambitious & hardworking individual with excellent people & relationship management skills, leadership quality, good communication skills, quick learning ability, adaptability to change, good team player, good problem-solving skills, possess a go-getter attitude along with strong coordination, analytical capabilities

Employment Details

May 20 - Oct 21
Siddharath Foundry Pvt.Ltd (Suyash Group of Industries) As a Production Supervisor

Oct 21 - till date
Siddharath Foundry Pvt.Ltd (Suyash Group of Industries)
Sales Assistant(Sales and Marketing Department)

Key Work Areas:

- Production-**
- Monitoring, Analyzing & optimizing production processes & ensuring execution of work within time, quality, cost & budgetary parameters
 - Working on 5M, 5S & continuous improvement
 - Resolving system, process, quality & people issues to improve productivity, performance & to avoid production line losses
 - Working on Time study, production capacity planning, cycle time reduction
 - Set daily/weekly/monthly objectives and communicate them to team
 - Organizing workflow by assigning responsibilities and preparing schedules
 - Leading, Handling & managing the team
 - Leading developing & executing departmental plans to achieve the best in quality, efficiency, schedule & safety
 - Ensuring safe use of equipments, Planning& scheduling regular maintenance of the same & techniques to maximize utilization of equipment assets in more efficient manner
 - A good Knowledge of Man Power Handling

Knowledge Preview

- **Melting Process**
- **Molding Process**
- **All Foundry Processes**
- **Feasibility Study**
- **Cycle Time Calculation & Capacity Planning**
- **Cost Estimation**
- **AutoCAD**
- **Mechanical Engineering**
- **Manufacturing**
- **Production Planning & Control**
- **Cycle time reduction**
- **Interaction with clients**
- **Cost Control**
- **Finding new customers**
- **People Management**
- **On time delivery**
- **Order Compliance**
- **ERP system**
- **Negotiation**
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Educational Qualification

- **B.E. (Mechanical)** from Dr D Y Patil Pratishthan's College of Engineering (Shivaji University)Kolhapur in **2020 (75.63%)**
- **Diploma (Mechanical Engineering)** from Dr D Y Patil Polytechnic Kolhapur in **2016(72.71%)**

Academic Projects

- **Title:** ADSORPTION REFRIGERATION SYSTEM DRIVEN BY SOLAR ENERGY
Institute: Dr D Y Patil Pratishthan's College of Engineering, , Kolhapur
Duration: 1 year

Software & Computer Skills

- Course On Computer Concepts (CCC)
- Auto- CAD& NX9 (Novice)
- 3D MAX Software

Industrial Training

Attended an industrial training in Sound Casting Pvt. Ltd

Sales & Marketing-

- Identifying Customer PUV's.
- Executing customer's urgent requirement
- Communication with customers through mails & phone calls
- All Domestic & Export customer's ownership, documentation
- Working to achieve on Time delivery & order compliance
- Fulfilling order requirements & Maximum order executions
- Ensuring continuous interaction with the customers to resolve Customer Issues for improved service levels & customer satisfaction
- Working on tools & technologies such as spin, Call Management, Customer Relationship Management and Product Matrix etc
- Studying feasibility of RFQ parts of clients depending on there specific needs and requirements
- A Good Knowledge about Costing
- Working on ERP system
- Interacting with the management regarding the decision-making process & profitability analysis and finalization of agreements for material & contract management
- Actively participating in ABP making
- Negotiation
- Analysis, Identifying customer ordering behavior & products of value addition scope

Declaration

I Pavan Sadashiv Patil, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief

Date:

Place: _____

Strengths

- Optimistic, Confident, Innovative thinking, Alert and adaptable to situations, Walk to talk
- excellent people management & relationship management skills, Good listener
- Good leadership quality, communication skills & problem solving skills, Learning/coaching

Hobbies & Interest

Socializing ,Playing, Driving

Personal Details

Date of Birth: 23rdSeptember 1996

Languages Known: English, Marathi & Hindi

Address: A/P- Koparde, Tal-Karveer, Dist-Kolhapur