**CURRICULUM VITAE**

**Rohit Mittal Email:mittalrohit369@gmail.com**

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**Objective**

Versatile accomplished engineering management professional with proven expertise managing maintenance operations in a wide range of industrial settings. Applies continuous improvement principles to increase process and maintenance efficiency and company profits.

**Work Experience**

Currently, working in **Lubi Industries LLP** as a **Sale Engineer (Industrial and commercial building projects)** Since 4 Feb 2019.

I had worked as a **Mechanical maintenance engineer** in **Kudos Chemical Private Limited** from 24 February 2011 to 28 October 2013.

**Rado Colour Industries** as a **Marketing Executive** from 26 November 2013 to 8 May 2015.

**Synergy Business Private Limited** as a **Sale Engineer** from10 May 2015 to 31 January 2019.

**Marketing Key Skills**

* Coordinate sponsorship event inclusive of booth and materials for distribution etc.
* Provide marketing resource assistance to entire sales staff, management team and sales managers.
* Process and develop requests, monthly reports and process invoices.
* Develop and maintain relations with local vendors as applicable.
* Develop and review presentations along with one sheet to ensure entire communications fit standards of internal marketing.
* Contribute to marketing and sales proposal requirements.
* Experience of handling channel sale, industrial sale, retail sale and B2B sale.
* Experience of participation of various platforms of marketing like exebitions.
* Managing marketing functions like product planing & roadmaps, consultation as well as handling the pre analysis data and post analysis data.
* Supervising the performance of dealers / distributor with key emphasis on achieving revenue targets.
* Conceptualizing and executing sales promotion schemes to increase the brand visibility.
* Monitoring new product launch results and recommending action any forcasted variances to volume budget, on a month basis.
* Solving complex techanical problems in systematic way.

**Maintenance Key Skills**

* Making sure all safety precautions are taken.
* Carried out safety tests and recorded results on mechanical equipment and systems and recommending improvements.
* Regularly making dimensional orientation and materials checks and comparisons.
* Responsible for the plant and equipment maintenance and replacement of worn-out parts.
* Having to scrutinize technical mechanical problems and follow corrective procedures to fix the problem and avoid recurrence.
* Explaining technical problems to non-technical colleagues.
* Carrying out staff appraisals.
* Prepared monthly reports for senior managers.
* Involved in the design of new machines and equipment, whilst at the same time taking account of cost, availability of materials, strength and maintenance requirements.
* Supervising the smooth operation of the company manufacturing plants.
* Responsible for coordinating and planning daily maintenance and repair activities.
* Responsible for recording and maintaining engineering records.
* Prepare risk schedules to identify and quantify risks and mitigation measures.

**Education Qualification**

Bachelor of Engineering in Mechanical from Kurukshetra University [2010 pass out] with an aggregate of 61%, First division.

12th From H.B.S.E BOARD [2006 Pass out]

10th From H.B.S.E BOARD [2003 Pass out]

**Key Competencies & Skills**

# Fault Location.

# Staff training.

# Root Cause analysis.

# Strategic planning

# Product Improvement

**Roles & Responsibility**

* Prepare and deliver technical presentations explaining products or services to customers and prospective customers.
* Confer with customers and engineers to assess equipment needs and to determine system requirements.
* Collaborate with sales teams to understand customer requirements and provide sales support.
* Secure and renew orders and arrange delivery.
* Plan and modify products to meet customer needs.
* Help clients solve problems with installed equipment.
* Recommend improved materials or machinery to customers, showing how changes will lower costs or increase production.
* Help in researching and developing new products.
* Managing of the mechanical manpower for the aera.
* Maintain & repair mechanical equipment such as different type of pumps, gearboxes, mechanical seals, Reactors, cooling tower, ANF, Condenser etc.
* Design and develop engineering components.
* Give day to day techanical support for breakdown diagnostics & repair including risk and failure analysis.
* Improve and update the maintenance (preventing and predictive) program reguarly.
* Identify select and update the required spare list & continuously improve the equipment reliability.
* Controlling work performance and monitoring work quality and taking corrective action to solve any problem rapidly.

**SUMMER TRAINING**

Undergone six weeks industrial training at NORTHERN RAILWAY (JAGADHRI).

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**Extra-Curricular Activity**

* Playing cricket at district and state level.
* Participation in debates and quiz competitions.
* Speech on social topics.

**Seminar Delivered**

* PELTON TURBINE
* ENTREPREURSHIP.

**Personal Strength**

* Optimistic and Good public relation skills.
* Excellent Analytical and Problem-Solving skills.
* Ability to work well in a team as well as an individual.
* Self Motivated and able to work under pressure.
* Sincere, hard worker and quick learner.
* Excellent make communication and relationship with each other.

**Personal Information**

Father’s Name : Mr. Vinod Mittal

Date of Birth : 29 SEP 1988

Nationality : Indian

Sex : Male

Languages Known : English and Hindi, Sanskrit.

Hobbies : Internet Surf, Listening to Music, Reading Novels.

Address : 35, Vashisht Nagar, Ambala Cantt, 133005

**DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge & belief.

**Date:**

**Place: Rohit Mittal**