



## SURAJ PIMPALE

Goregoan (West)

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### Objective

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Technical Sales Engineer working in Pump Manufacturing Company. Familiar with Different Types of Positive & Dynamic Pump As Well As Ele. Motor Help Of Technical Knowledge with helping Customers Suggest Best Product To Client.

### Experience

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- Moniba Anand Electrical, Mumbai** 05.03.2023  
Technical Sales Engineer
  - Generated leads through cold calling prospects in designated territories; maintained a database of contacts for future reference.
  - Evaluated customer feedback and developed solutions to address customer concerns.
  - Coordinated closely with engineering teams to ensure timely delivery of projects according to customer requirements.
  - Reviewed existing processes and procedures related to sales operations; suggested improvements where needed.
- The West India Power Equipment (Wipe) , Pune** 12.03.2022 - 05.03.2023  
Quality Engineer
  - Contributed to root cause evaluation to mitigate risk and foster continuous improvement
  - Monitored production activities to ensure conformance to established methods and procedure.
  - Maintained records of all products manufactured in accordance with documentation requirements.
  - Reviewed engineering drawings, process specifications, test requirements, inspection plans, and other technical documents for accuracy.
  - Performed data analysis to identify root causes of quality issues and developed corrective actions.
- Bajaj Electric, Pune** 01.11.2021 - 01.02.2022  
trainee Engineer
  - Assisted team members with new product implementation and manufacturing process changes.
  - Monitored quality control procedures throughout the production process.
  - Documented completed maintenance and repairs according to internal tracking and costing policies.

### Education

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- D. Y Patil Technical Campus, kolhapur** 2021  
Bachelor Of Engineering In Mechanical
- Gourishankar Polytechnic, Satara** 2017  
Diploma in Mechanical Engineering
- New English School** 2014  
S.S.C

### Strength

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Strength :- Positive Attitude

Complicated Work to Make Easy

### Skills

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- Lead Generation
  - Cold & Hot Calling
  - Research Information Gathering
  - Technical Solution
  - Team Working Ability
  - Negotiation Skill

Relationship Building With Client  
Solving Client Problem

## Projects

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- **Paint Mixture**

Final Year Project

• Paint Mixture Purpose of Mix Paint Well Finely And Uniformly Mixture. It is Use For Mix Paint.

## Interests

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- In Pioneer Company I Completed 15 Days Training in Quality Department. (April 2021).

Industrial Training Completed In Salokhe Industry's Production Department. ( February 2021)

## Language

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- Marathi
- English
- Hindi

## Achievements & Awards

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- Rayat Shikshan Sansatha,School Level Exam I Got 2nd Rank 2013.

## Activities

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- \*Participant In College Organization States Level Event.
- \*Participant In College Volunteer.
- \*National Service Scheme ( NSS)  
Duration:-2018-2020.
- \*In Schooling Participate Drawing Elementary Exam And Garde-II Exam Also

## Industrial Training

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Signature: \_\_\_\_\_



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