



# BIKASH KRISHNA BEHERA

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6, ASHUTOSH MUKHERJEE  
LANE,  
PO: SALKIA, HOWRAH-  
711106,  
WEST BENGAL

**E-mail:** bikashkrishna@gmail.com  
**Phone:** 8335817206/9831698411

## OBJECTIVE

Keen to become a part of your Organization to optimize my skills and abilities while contributing my best efforts to achieve the very best for the company being resourceful, innovative and flexible.

## WORK EXPERIENCE

### TECHNO SERVICES AND ENGINEERING SYSTEMS PVT. LTD.

**August, 2014. — Present**

#### SALES ENGINEER

- Job Role as a Marketing & Sales Engineer for various types of Centrifugal pumps, Hydro-pneumatic system & other related products.
- Business Development & Product Approval activities.
- Inquiry generation to Deal finalization role.
- Providing complete techno-commercial knowledge & support to Customer & Consultants on the products & system.
- Planning to accomplish sales budget, new market development & market penetration.
- Maximizing product visibility & presence within & outside the assigned region.
- Support to sales & services team, & handling after sales services.

### TWC

**March, 2014 — July, 2014**

#### SHIFT ENGINEER

- Operation of Packaging Machines for Production of Tea through different process.
- Fulfillment of the given target, to monitor & address any Production & related issues.

### MPS AQUA MARINE PRODUCTS LIMITED

**February, 2010 — April, 2013**

#### PLC OPERATOR

- Operation of a semi automated feed manufacturing plant which run through PLC (Programmable Logic Controller )
- Handling Industrial Machines such as GRINDER, MIXER, PALLET, CRUMBLER etc via specific tool for the Plant.
- Troubleshooting, to monitor & address any Production & related issues.

## EDUCATION

### PGDM

**July, 2015 — June, 2016**

St. Xavier's College, Kolkata.

Marketing & Sales Management - 62.82%

### B-Tech

**2005 — 2009**

BITM, WBUT

Applied Electronics & Instrumentation Engineering with - 67.2%

## Higher Secondary

— 2005

CHSE, Orissa.

Science

## Secondary

— 2002

BSE, Orissa.

General Course

### TECHNICAL SKILLS

- **PLC Programming & Installation.** (Dec,2013 - Jan, 2014)
- **SCADA.** (September, 2013 - November, 2013)
- **AutoCad** (February, 2014)

### SEMINARS ATTENDED

- Awareness Program on Industrial Automation (PLC, HYDRAULIC & PNEUMATIC VALVES).
- Workshop Program on Entrepreneurship Management.

### PERSONAL PROFILE

Father's Name: Mr KARTIK CHANDRA BEHERA.

Mother's Name: Mrs KRISHNA BEHERA.

Permanent : AT- Raisorpur, PO- Bankeswar  
Address DIST- Kendrapara-754215, Orissa.

Language Known: ENGLISH, HINDI, ORIYA, BENGALI.

DOB: 23/05/1987

### ASSOCIATION:

- Associate Member of INDIAN SOCIETY OF HEATING, REFRIGERATING & AIR CONDITIONING ENGINEERS

### DECLARATION

I do hereby declare that the above mentioned informations are true and conventional to the best of my knowledge.

Place:

Dt:

BIKASH KRISHNA BEHERA.