

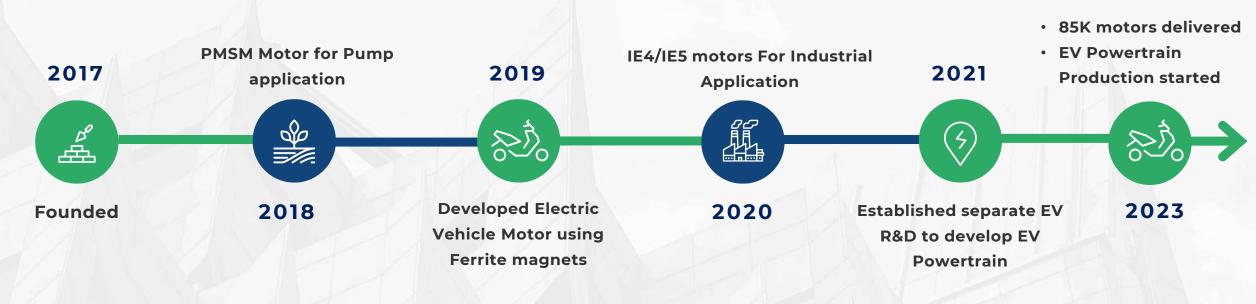




### Company Overview MATEL MOTION AND ENERGY SOLUTIONS PVT.LTD.

## Our Journey So Far





Registered under Start-Up India





**62** 

2 Manufacturing Facilities (18,000 Sq ft & 10,000 Sq ft.) 4500 Sq ft Tech center with test lab

The team includes 23 R&D

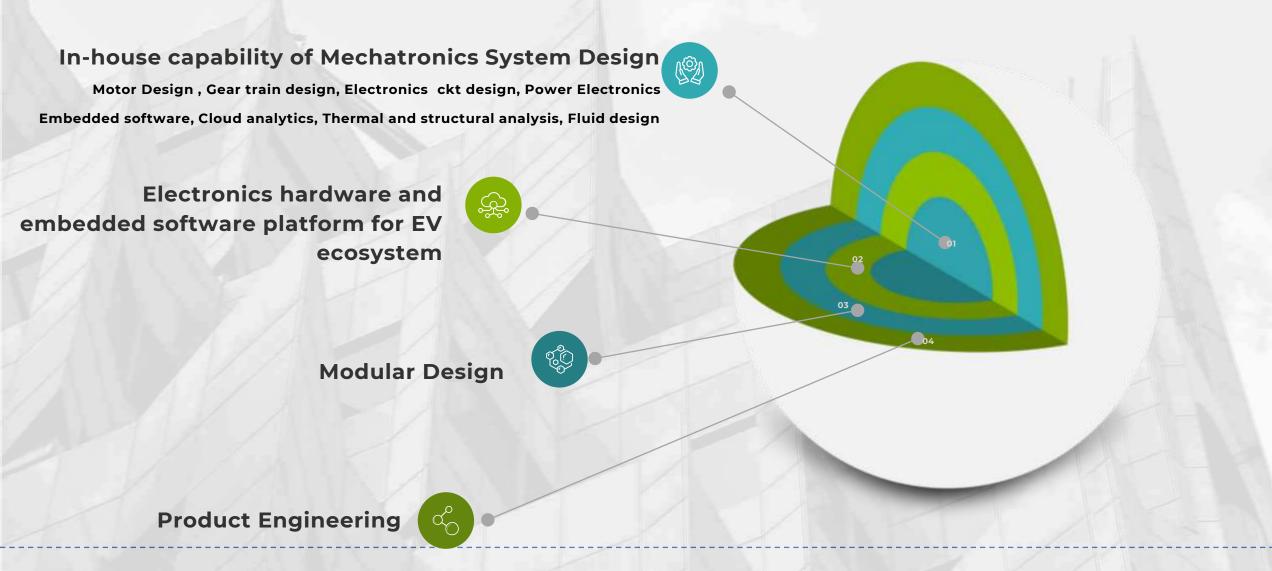
resource

SAP ERP integrated operations



## **MATEL CORE Competencies**





## Motors at Glance





1.1 - 90KW 1000-1500-3000RPM IE5 B3, B5, B14, B35, B34 IEC 90-225

## DIRECT DRIVE COOLING TOWER MOTORS







### Advantages

- Reliable
- Wide Speed Range Operation
- Direct Drive Operation
- Up to 93.8% Efficiency
- Silent Operation
- Reduced Maintenance
- Low operating cost
- Low torque ripple
- Stainless Steel Shaft
- Re-greaseable bearings for high bearing life

## **Motors for Blowers**







### Advantages

- Super-Efficient
- Compact but Reliable
- Wide Speed Range Operation
- Up to 93.5% Efficiency
- Reduced Maintenance
- Low operating cost
- Stainless Steel Shaft

### **Agricultural Solar Pumping**



### Series production since 6 years

#### Product

- Efficient & Compact Designs
- Meet MNRE Guidelines
- 100% Stainless Steel
- Fully Serviceable

1 HP, 2HP,3HP, 5 HP 7.5 HP, 10HP & 15HP

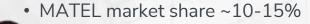
#### **Business**

- Solar pumping for government tenders
- Sell to OEMs and Integrator



#### Drivers

- KUSUM scheme of GOI planned to install 30L pumps in 3-4 Years
- Open agriculture market shifting towards efficient pumping. Potential of 10% market shift to efficient pumping by 2025.
- Market Size 360cr (for motors only) Potential – 1500cr including controllers and open market agriculture pumping



### 85000+ Motors running in Field

PRIVATE LIMITED

# Manufacturing Facility









## **MATEL Family**





Thank You!