



सत्यमेव जयते

Ministry of Commerce &
Industry
Government of India

EEPCINDIA
ENGINEERING THE FUTURE



**VIRTUAL
ENGINEERING
EXPOS**

PUMPS & VALVES 2021

INDIA PUMPS AND VALVES EXPO 2021

29th March to 10th April 2021

Join the first Pumps and Valves V expo of EEPC India.

**13 Days | Webinars | B2B Meetings | Display, Discuss
and Promote Indian Engineering to Global Buyers |**

Focus Region: Africa, ASEAN, LAC, Europe, SAARC, GCC

India already exports Pumps & Valves worth over US\$ 3 Billion,
serving various engineering segments, to over 100 countries.
The exports in this segment are growing at a healthy rate of around
10-12 per cent annually

The Show aims to provide a forum for the Indian manufactur-
ers to meet, interact and promote their products in a global
forum and also to provide a vent for overseas buyers to
contact with their Indian counterparts. It will be an
online event where one can participate from
anywhere and anytime.



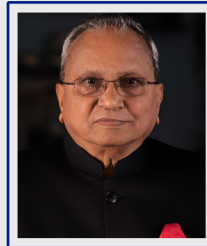
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Messages



MAHESH DESAI
Chairman, EEPC India

The Pumps & Valves segment contributes significantly to the growth of Indian economy. They have proved highly critical in productivity of the core sectors of the economy. Pumps & Valves are one of the most successful equipment that India has to offer to forge a partnership focusing on all round & balanced development of various economic sectors.

Considering the importance of the sector especially, EEPC India is hosting a virtual exhibition on Indian pumps and valves. Along with the virtual exhibition, a series of panel discussions will be held too on the virtual platforms.

On behalf of EEPC India, I welcome the industry members, overseas delegates, academicians and other stakeholders to this important show.



SURANJAN GUPTA
Executive Director, EEPC India

On behalf of EEPC India, it is my honour to welcome you all to the Pumps and Valves Expo 2021 on the virtual platform.

Almost 95 percent of the country's demand is met by domestic pump manufacturers and about 5 percent through imports. Both Indian and foreign players play a role in the local market.

The sector is totally self-sufficient in captive power generation, pulp and papers and energy efficient pumps in utilities and agriculture. This virtual exhibition on pumps and valves sector aims to connect and effective utilization of resources at various associated segments. It will be an immersive online event where one can meet and interact with business visitors from anywhere and anytime.



Pumps and Valves – steering Indian Economy

INR 9,500 Crore (USD 1.48 billion) worth Indian pumps and valves industry with a family of 800 units employing around 1,20,000 people with a net value addition ratio in manufacturing of over 20 % . Pumps with an annual production of over 4.5 million is the second highest machinery manufactured in India after 'electric motors'.

Most of the pump market (about 95 percent) comprises centrifugal pumps, while the remaining 5 percent are positive displacement pumps. Agriculture and building services account for the major portion of demand at 46 percent of the market in terms of value, while the rest of the infrastructure sector together accounts for the remaining 54 percent.

The pump industry comprises a few large players—both Indian and multinational companies (MNCs)—and many SME players.

The exposure to global competition has prompted Indian Industry to work with good foresight and resilience to adapt to emerging trends, be it compliance with the requirements of Quality systems viz ISO 9000, ANSI, API or EUNO series of standards; or emergence of Energy Efficient Systems and Intelligent Process Equipment Systems technologies; or high-end customised products where Indian MSMEs specialise themselves in global markets.

Growth opportunities

- Investment demands from infrastructure, energy, manufacturing & real estate are expected to sustain in medium to long term. The Government support to boost economic development would provide an attractive avenue for the Pumps & Valves industry.
- Urbanization would account for 70 per cent of the India's US\$ 15 trillion projected GDP by 2030. Pumps & Valves are essentials for urban construction
- Sanitation is alone targeted with US\$ 1 trillion investments by 2017.
- The domestic utilities and agriculture sector is also expected to witness sustained demand for Pumps & Valves.
- Indian Pumps and Valves companies are increasingly looking for international partnerships for entering technology collaborations and foreign markets.

END USE SECTORS:

CONSTRUCTION SECTOR

PROCESS INDUSTRY SECTOR

INDUSTRIAL AND DOMESTIC WATER SUPPLY SECTOR

OIL AND GAS SECTOR

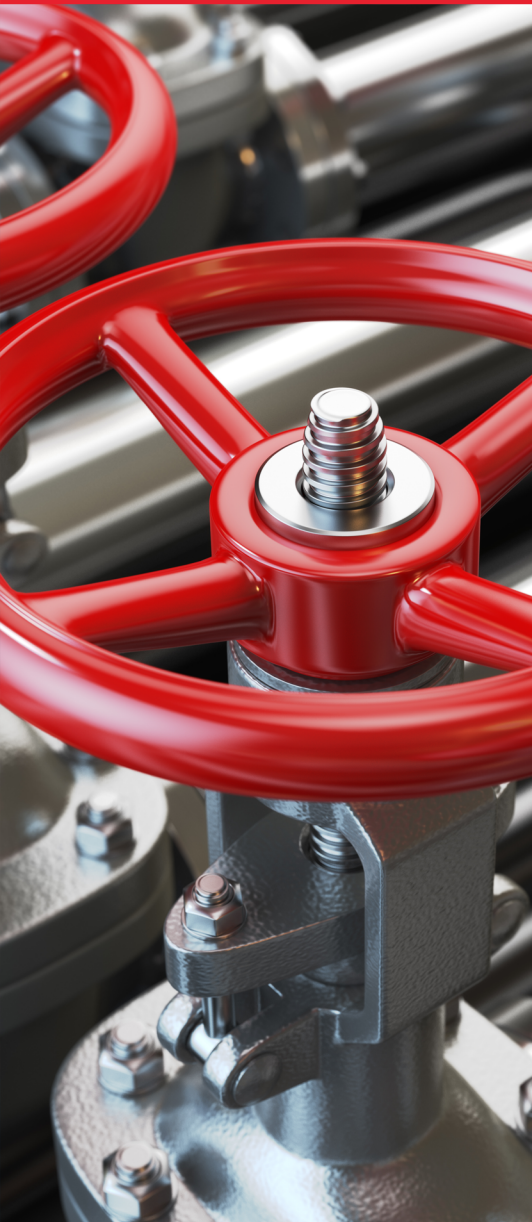
EPC

AGRICULTURAL SECTOR



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India's Export Potential:

India exports Pumps and Valves to around 100 nations enjoying a 1.5% share in the global trade. Made in India Pumps and Valves are catering to the wide range of sectors world over viz: Oil and Gas, Process Industry, Agriculture sector, Industrial and Domestic Water Supply and Construction Industry.

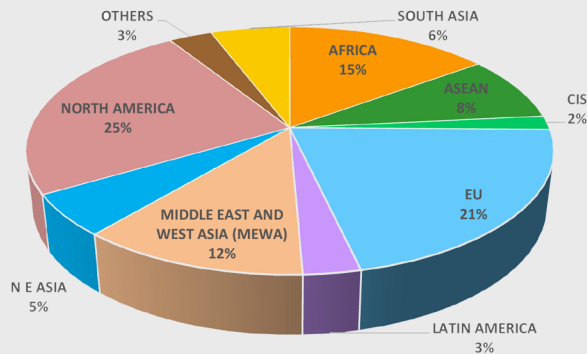
Table1: Export of pumps and valves from India

US\$ Million

Trade Flow	2015-16	2016-17	2017-18	2018-19	2019-20	CAGR (%)
India's Export of Valves	902	911.11	1031.75	1025.01	1144.92	5.1
India's Export of Pumps	1479.07	1428.24	1748.44	1951.13	2034.31	5.2

Source:DGCI&S

India's region wise exports of Pumps & valves in 2019-20 which validates the choice of the Focus Region



VISITORS FROM

EUROPE	SAARC	GCC
LATIN AMERICA	ASEAN	AFRICA

Products

PUMPS

- Chemical Process Pumps • Slurry Pumps
- Water Supply Pumps • Power Pumps • Heat Pumps • Industrial Pumps • Irrigation Pumps • Fire Pumps
- Sewage Pumps • Sludge Pumps • Vacuum Pumps

VALVES

- Ball Valves • Gate Valves • Sluice valves • Diaphragm valves • Flush Valves • Lever Valves • Control Valves
- Rotary Valves • Safety Valves • Vacuum Valves

PARTS OF PUMPS AND VALVES

- Castings -Housing • Machined- Cast and Forged Items
- Fasteners • Couplings • Motor • Gaskets • Coils • Lugs
- Stampings • Cables • Bearings • Bushes • Others

COMPRESSORS

- Centrifugal compressors • Diagonal or mixed-flow compressors • Axial-flow compressors • Reciprocating compressors • Rotary screw compressors • Scroll compressors • Diaphragm compressors

PIPES , TUBES & FITTINGS

- Seamless Pipe • Steel Pipes • Cast Iron pipes
- Wrought iron pipes • Galvanised Iron pipes
- Stainless Tubes • Seamless Tubes • Welded Tubes
- Instrumentation Tubes • Hoses • Elbow • Reducer
- Tee • Cross • Coupling • Unions • Adaptors • Olet
- Plug • Cap

OTHERS

- Actuators • Expansion Joints • Fluid Metering Equipment
- Flow Meters • Hydraulic Tools • Temperature and Pressure Gauges • Pressure Regulators • Level Instruments • Sensors



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Exhibitor Packages

FACILITIES	STANDARD BOOTH	PREMIUM BOOTH
B2B over Video Conference	Yes	Yes
Exhibitor List	Yes	Yes
Product Display	Yes	Yes
Booth Design Choice	No	Yes
Choice of Booth Colour scheme	Yes	Yes
Total Banner Space (Banner + Standee)	4	6
Corporate Video display in the booth	No	Yes
Product Video upload	No	Yes
Chat Box	Yes	Yes
Product brochure/catalogue upload	1	Up to 3
Website Link	Yes	Yes
Social Media Pages of the exhibitors can be reached	Yes	Yes

Participation rates may be given as follows:

Participant	Standard booth	Premium booth
Member	Rs. 13,000	Rs. 15,000
Non Member	Rs. 15,000	Rs. 17,000

* GST as applicable

MODE OF PAYMENT

Please use the PayU payment gateway on the online Space Booking Form

HOW TO BOOK SPACE

Firms are requested to fill in the online Space Booking Form. Click on this link to open the form.

SELECTION CRITERIA

Since space is limited, participants will be selected strictly on first come, first served basis

CANCELLATION OF PARTICIPATION

If any participant wants to cancel her/his participation, it may be noted she/he remains liable to pay the full amount to EEPC India

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