

SATYA PRAKASH CHAUBAY

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PROFESSIONAL SUMMARY

I want to work as a technical resource for the field sales force, and be a responsible for actively driving and managing the technology evaluation stage of the sales process. I am able to identify and provide reliable solutions for all technical issues to assure complete customer satisfaction through all stages of the sales process.

EMPLOYMENT HISTORY

Assistant Manager Application & Technical Support at VITHRAM INDIA Pune Maharashtra 3rd Jun-2019 – Present.

- ❖ Receive inquires, prepare and submit proposals.
- ❖ Read customer specification and identify if special requirements.
- ❖ Selection of pumps, Gearbox, Motors, Coupling, Valves & its spare parts as per customer requirement.
- ❖ Material cost estimation and establish pricing for customer specified products.
- ❖ Perform technical/ product training for sales people and engineers at targeted accounts.
- ❖ Maintain accurate records of target accounts, opportunities, quotes, projects, contacts and correspondence in company approved databases.
- ❖ Respond to technical queries from customers. Interact with engineering, Production and quality control for input on proposal preparation.
- ❖ Travel to project sites to perform start-up, integration, and training services.
- ❖ Attending customer complaints and providing inputs to technical department for further plan of action.
- ❖ Identify customer's needs and sales opportunities to help future growth.

Quality Assurance Engineer at IDEX India Pvt. Ltd. Vadodara, Gujarat.

2nd May-2016 – 29th Apr-2019.

- ❖ Worked with NPD team & make the **ITP** regarding products as per ISO 9001:2015, API676 requirements.
- ❖ Responsible for all **ISO 9001:2015** related documents for new products.
- ❖ Identify and implement improvements with manufacturing teams that reduce product cost, improve quality and maximize customer satisfaction.
- ❖ Maintain & track the progress of **EPC's** project & provide guidance to team for achieving on time.
- ❖ Coordinate with **Third party** (like L&T, ONGC, Bechtel, BVQ, DNV etc.) for inspection, also witness the mandatory inspection and reviewing the reports.
- ❖ Led a cross-functional team to streamline the material movement & eliminate **non-value-added** walk.

- ❖ Implementation of **KPI's** for manufacturing departments to help in continuous Improvement.
- ❖ Support operations to establish & maintain std. work, single piece flow & visual Management in all assembly areas.
- ❖ Do the process **Audit** & product audit once in month.
- ❖ Finding **COPQ** on warranty claims with **RCCM**.
- ❖ Participate in Rapid Improvement Events (**RIE**) with multiple cross- functional teams.
- ❖ Development of training program for employees on **8 waste, SOP's & Lean**.
- ❖ Testing of **Gear pumps, Vane pump, Diaphragm pumps** as per API676 standards.
- ❖ Maintain customer complaint in register and perform root cause analysis with tool like **fish bone diagram, 5 whys**.
- ❖ Analysis of **Non-Conformity** at In-house as well as customer end, by submitting corrective & preventive action (**CAPA**).
- ❖ Initiate and follow up of the Corrective Action Request (**CAR**).
- ❖ Inspection of all development parts as per our internal procedure and reference standards & release the First article approvals (**FAA**).
- ❖ Inspection of **Seal Plan** (Plan 52 & 53), seal & alignment of the pump Assembly.
- ❖ Reviewing of APQP, PPAP documents submitted by supplier for development parts & take necessary action where it is required.
- ❖ Establishing Initial Process Capability (**Pp/Ppk**) and monitoring ongoing Process Capability (**Cp/Cpk**).
- ❖ Do **Pareto analysis** to strike whether we need to improve our **FPY** at in-coming stages problem.
- ❖ Responsible for implementation of **ECN** changes in the product.

Trainee Engineer (QA), Shivam Sundaram Enggi. Mech. Vadodara, Gujarat.
30th May-2015 – 30th Apr- 2016.

- ❖ Check the parts as per the drawings and ensure that the MTC is available or not as per required.
- ❖ Coordination with suppliers and monitor parts level quality from supplier end.
- ❖ Monitor supplier **PPM** performance on month basis & prepare necessary action plan.
- ❖ Updating process wise inspection checklist and give the training to the concern operators.
- ❖ Conducting system internal audit/ process audit/ products audit.
- ❖ Do Rejection Meeting/Weekly & making Monthly Rejection Report.
- ❖ Analysis of rejection and doing **RCCM** on it.
- ❖ Implementation of **5S, FIFO** system to reduce cycle time engaged in production activities.
- ❖ Maintain the **calibration** system of instruments and gauges.
- ❖ Prepare **Q-alert** on customer complain.
- ❖ Responsible for all process and products related quality.
- ❖ Attend the Customer Complaint & quick Response with proper action.
- ❖ Check the final quality and ensuring defect shouldn't reach at customer end. Making & reviewing of necessary quality documents like warranty, Mill test report.
- ❖ Making pre-dispatch inspection report.

EDUCATION

Graduation: B.E, Mechanical (2011- 2015) With 74%.

Bhabha College Of Engineering, Bhopal, M.P.

H. Secondary: Yamuna Singh College, Chapra Bihar May 2009 With 64%.

Secondary : A.N Singh High School, Chapra Bihar May 2007 With 61%.

ACHIEVEMENT

Completed **Lean six sigma Green belt** (Credential I.D - G201813460) project to reduce the cycle time to assemble & test the gear pump, from Exemplar global, a family of **ASQ** in Aug.2018.

SKILLS

- a) Lean Manufacturing b) Inspection c) Third Party Inspection d) CAPA
e) AUDIT (Product & Process) f) RCA g) Supplier- Quality h) Why -Why Analysis
i) ITP j) Cost estimation k) Pumps & Valves l) ISO 9001:2015 m) Project Handling
n) Documentation o) Selections (pump, valve, motor, gearbox, seal seal-plan etc.) o) 5S.

PROJECTS

- Title** – Viking Gear Pump skids with API Seal & API Seal plan 53A.
Client – **SOLVAY Speciality Gujarat** **Duration-** Feb 2018 to April 2018.
- Title** - Viking Gear Pump skids with API Seal plan 53, Seal & Gear box.
Client – **ONGC KALPATARU.** **Duration-** Aug 17 to Dec 17.
- Title** –Viking Gear Pump skids with API plan 53A & API Seal with Atex Motor.
Client – **Chemie-Tech Projects Ltd. South Africa.** **Duration-** Jan 17 to May 17.

Skill Used -

- Document Preparation**
- ITP Making**
- BOM Review**
- Seal Installation**
- Testing (API 676)**
- Parts Inspection**
- SOPs Making**
- Assembly**
- Third Party inspection**
- Inspection at supplier end.**
- Alignments Check.**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulate.

Satya Prakash Chaubay